

Group Travel Partners Newsletter

March 2013

In The NEWS



GTP is featured in this month's edition of Successful Meetings Magazine The Guide to International Meetings & Incentives!

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A wholly owned subsidiary of Travel Incorporated, GTP offers a broad spectrum of high-touch air management services to meet the ever-changing demands of the group travel, meetings, and incentive sector. Our team continues to drive technology innovation and offers progressive new services to ensure success; making it even easier for our clients to do business and meet daily challenges in a dynamic international environment.

New Developments

GTrip – A web based air budgeting tool that facilitates multiple "what if" scenarios based on different departure airports and destinations. With direct on-line access, clients can forecast the total air cost and 'mean average' for group movements, both domestic and international. GTrip enhances the site selection process by factoring in the air component aspect, alongside hotel accommodation and ground logistics to allow for a meaningful cost comparison.

FlightTracker - GTP is excited to announce another FIRST in the industry! Introducing a new and innovative group attendee tracking system that provides real-time flight visibility for everyone related to a single group or event; generating automated alerts in the event of delays or cancellations. In a group travel environment, FlightTracker delivers numerous operational benefits and creates significant cost savings opportunities for meeting planners such as; "meet and greet" and airport transportation services and the flexibility to alter key program logistics when the situation dictates immediate action.





e-Registration Link - To present our clients with a convenient and economical solution, GTP has developed an e-Registration tool that facilitates the seamless transfer of attendee air registration data to the GTP air team; creating a greater degree of attendee satisfaction by accelerating the booking process, and minimizing the risk of human error. Additionally, the system creates an auto-reminder after 6 hours, to expedite the attendee approval process; allowing GTP to secure lower fares and to maximize our operational efficiencies.

Discrepancy Report — As part of our proprietary GalaxyNet Analytics, real-time web based data management system, GTP has developed a specialized Discrepancy Report to help meeting planners easily and immediately identify attendees who are travelling outside of official program dates. Our Discrepancy Report will minimize the time spent cross-referencing attendee names against program dates while searching for deviations or exceptions. GTP has made it *easy* for meeting planners to find more *time* to focus on other responsibilities.

Military Time Report - GTP has developed a "Military Time" report to reflect international standards (ISO 8601) and the most commonly used time notation in the world today. Meeting planners with international programs will benefit particularly when communicating with foreign hotels and DMCs.

Based on the 24-hour clock Examples: (US) 4:00 pm (international) = 16:00 hours or (US) 10:00pm (international) = 22:00 hours.

Dedicated E-Mail Address - As a personalized service, GTP offers program specific e-mail addresses that will enhance the attendee experience and will also improve attendee response times because of 'instant recognition' to inbound e-mail communications. This service results in faster approvals and ticketing, which can help lower the overall cost of air travel for a meeting or event.

Examples are: ChairmansCircle@grouptravelpartners.com or PresidentsClub@grouptravelpartners.com

Premium Seats - According to the new airline ancillary fee structure, many carriers now require additional payment for securing premium seats, including window & aisle seats, Therefore, a special seat request must be processed and a separate airline fee collected. For convenience and overall customer satisfaction, GTP now offers this optional service to attendees and their guests.

Contact Us

As always, our primary consideration is for Travel Incorporated and Group Travel Partners to remain *an easy company to do business with* and maintain a positive partnership that delivers the **absolute best** customer service.

For further details of our services, or for a live demonstration of any technology featured in our newsletter, please contact Yvonne Long, Vice President of Group Travel Partners.

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